



Pacific Marketing Alliance, Inc.

Los Angeles

21112 Figueroa Street, Unit B Carson, CA 90745
(310)661-7260 Fax (310)762-9026

Date: ___/___/___

OFFICE USE ONLY	
SALESPERSON S-	FOOD S-

Please complete every item (Type or Print)

Bill To Address

Ship To Address (If Same Leave Blank)

Name	Trade Name of Business	
Address	Address	
City State Zip Code	City State Zip Code	
Business Phone Number Fax Number E-Mail Address	Business Phone Number Fax Number	
Contact Person	Contact Person	

Business Information

Applicant is a:

1) Corporation <input type="checkbox"/>	2) Partnership <input type="checkbox"/>
a) State/Year of Incorporation: _____	3) Proprietorship <input type="checkbox"/>
b) Federal Tax ID No. : _____	4) Other (Please describe) <input type="checkbox"/> _____
	Federal Tax ID No. _____
	Social Security No. _____

Type of Business:

<input type="checkbox"/> Supermarket	<input type="checkbox"/> Pharmacy	<input type="checkbox"/> Online Store (Please Provide Website _____)
<input type="checkbox"/> Restaurant	<input type="checkbox"/> Beauty Salon	<input type="checkbox"/> Convenience Store
<input type="checkbox"/> Grocery Store	<input type="checkbox"/> Cosmetics Shop	<input type="checkbox"/> Book/Video Store
		<input type="checkbox"/> Gift Shop
		<input type="checkbox"/> Others (Please describe) _____

Business License No. (copy attached)

Premises _____ Name and Address of Landlord _____ Phone No. _____

Own Rent

Complete the following information for all corporate officers, partners, or an individual

Name & Title	Name & Title
Home Address	Home Address
City State Zip Code	City State Zip Code
Home Phone No. Fax No.	Home Phone No. Fax No.
Driver's License No. (copy attached) E-mail address	Driver's License No. (copy attached) E-mail address

Bank Reference (please list additional information on separate sheet)

Bank Name, Address, City, State & Zip Code		
Checking Account No.	Savings Account No.	Name Shown on Bank Account
Bank Name, Address, City, State & Zip Code		
Checking Account No.	Savings Account No.	Name Shown on Bank Account

Trade Reference (Please list additional information on separate sheet)

Name: _____

Street Address: _____ Amount of Credit Line: _____

Contact Person: _____ Fax No: _____

Phone No: _____

Name: _____

Street Address: _____ Amount of Credit Line : _____

Contact Person: _____

Phone No : _____ Fax No : _____

Office Use Only

H.O. A/R MGR : _____

Credit Terms _____ Days	Credit Limit _____	Approved By _____	Date _____
Credit Terms C.O.D. _____	Credit Limit _____	Approved By _____	Date _____
Personal Guranteed Signature _____	Yes _____ No _____		
Guarantor's Social Security Number _____	Yes _____ No _____		
Copy of Business Lisence _____	Yes _____ No _____		
Copy of Driver Lisence _____	Yes _____ No _____		
Other attachment: _____			

TERMS AGREEMENT(合約同意書)

The undersigned ("Buyer") agrees that all of Buyer's purchases from Pacific Marketing Alliance, Inc. ("Seller") are subject to the following terms and conditions:

- 1. Buyer will pay Seller all amounts due at Seller's distribution facility from which the goods and services are delivered. No amounts are in installments; all amounts are payable in full.
2. Buyer will pay all amounts due to Seller according to the payment terms granted by Seller's credit department, and those terms may be changed or revoked at any time. A Late Charge will be added to any past due amount, which will equal the sum obtained by multiplying the delinquent balance by the lesser of (1) one and one-half percent (1½%) per month or (b) the highest lawful rate permitted under applicable law. Seller can revoke all credit and demand COD or other terms if Buyer's account balance is more than 30 days past due. If Buyer's account becomes delinquent and remains so after 30 days, then, to the greatest extent possible, this Agreement will be recognized as a Security Agreement, and Buyer hereby grants Seller a security interest in all goods purchased by Buyer from Seller.
3. Buyer will pay Seller a Service Charge of \$25 per check for each check returned by Buyer's bank; provided, however, that the Service Charge will not be payable where it would violate applicable usury or other laws.
4. If there is an action or proceeding between Buyer and Seller to enforce this Agreement or any other rights of the parties, including payment of any obligation, the prevailing party will be entitled to recover reasonable attorneys' fees in addition to all other amounts.
5. Buyer will immediately notify Seller of any change of ownership of Buyer. Buyer warrants to Seller that all information provided on this form and all financial information provided in order to obtain credit is true, correct, and complete in all material respects, and Buyer authorizes Seller to investigate all references given that pertain to the credit and financial responsibility of Buyer.
6. By signing this document, Buyer authorizes the Bank References listed on page 1 to disclose to Seller information regarding the account(s) listed.

"Buyer"(買主) _____ Credit Terms Requested: _____ Buyer Credit Limit Requested: _____

Date(日期) _____ Print Name(姓名書寫) _____ Signed(簽名) by _____ Title _____

Date(日期) _____ Print Name(姓名書寫) _____ Signed(簽名) by _____ Title _____

BUYER'S RESALE CERTIFICATE

I HEREBY CERTIFY that I hold valid seller's permit No. _____ issued pursuant to the Sales and Use Tax Law of the state of _____, that I am engaged in the business of selling _____, that the tangible property described here that I will BUY from Pacific Marketing Alliance, Inc. will be resold by me in the form of tangible personal property; PROVIDED, that if any such property is used for any purpose other than retention, demonstration or display while holding it for sale in the regular course of business, I understand that I am required by law to report and pay the tax, measured by the purchase price of such property. Property to be purchased: _____

Date(日期) _____ Print Name(姓名書寫) _____ Signed(簽名) by _____ Title _____

INDIVIDUAL PERSONAL GUARANTY (個人擔保)

I, _____, in consideration of your extending credit at my request to _____ ("Buyer"), personally guarantee prompt payment of any obligation (the "Dept") of Buyer to Pacific Marketing Alliance, Inc. ("Seller"), whether now existing or hereinafter incurred, and I further agree to bind myself to pay on demand any sum which is due by Buyer to Seller whenever Buyer fails to pay same, it is understood that this guaranty shall be an absolute, continuing and irrevocable guaranty for the Dept of Buyer.

I expressly waive presentment, demand, protest, notice of protest, dishonor, diligence, notice of default of nonpayment, notice of acceptance of this guaranty, notice of the extending of any guaranteed Dept already or hereinafter contracted for/by Buyer, notice of any modification or renewal of any credit agreement evidencing the Dept hereby guaranteed, notice on any renewal or extension of such Dept, and I expressly consent to any modification or renewal of a credit agreement evidencing the Dept hereby guaranteed and to all renewals or extensions of such Dept. I further waive any right to require Seller to proceed against, or may any effort at collection of the Dept from the Buyer or any other party liable for such Dept.

If there is an action or proceeding among the parties hereto to enforce this Agreement or any other rights of the parties, including payment of any obligation, the prevailing party will be entitled to recover reasonable attorneys' fees in addition to all other amounts. If more than one party signs this Guaranty as guarantor, each guarantor shall be jointly and severally liable for the Dept, and, in all instances herein, the singular shall be construed to include the plural.

EXECUTED AT _____ ON _____
City & County 城市/區域 Date 日期

GUARANTOR (擔保人) _____ SOCIAL SECURITY NO. (工卡號碼) _____
Print Name 姓名 Signed by 簽名

GUARANTOR (擔保人) _____ SOCIAL SECURITY NO. (工卡號碼) _____
Print Name 姓名 Signed by 簽名

Table with 5 columns: FOR OFFICE USE ONLY, H.O. A/R MGR., Credit Terms, Credit Limit, Approved By, Date. It contains two rows for office use only.